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Avio Smart Market Stack appoints Sandeep Pandya to drive global expansion

20 June 2026 | News

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Hyderabad-based Avio Smart Market Stack (formerly Bartronics India) has appointed healthcare industry veteran Sandeep Pandya as Head – International Sales, Diagnostics & Healthcare Division, as the company accelerates its global expansion strategy in diagnostics and healthcare technologies.

With over two decades of experience across diagnostics, medical devices, pharmaceuticals, and healthcare technologies, Pandya has built and scaled international businesses across Asia, Africa, Europe, and emerging markets.

He has previously held leadership roles at Meril Life Sciences, Beacon Diagnostics, CTX Life Sciences, and Span Diagnostics, where he led international market development, distributor networks, regulatory initiatives, and commercialisation programs.

In his new role, Pandya will spearhead Avio Stack' international business development efforts, focusing on market expansion, strategic partnerships, distribution network development, and commercialisation of the company's healthcare portfolio across global markets.

A key priority will be expanding the international footprint of Huwel Lifesciences' molecular diagnostics portfolio, a cornerstone of Avio Stack's healthcare strategy. The portfolio includes advanced molecular diagnostic solutions for tuberculosis (TB), drug-resistant TB, sepsis, HPV, hepatitis, antimicrobial resistance (AMR), respiratory illnesses, and other infectious diseases.