

## 41-45

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41	<b>Techpharma Systems</b>	<b>Thrives on exclusive associations</b> Hyderabad-based, Tecpharma Systems, supplies scientific instrumentation and applications to the pharmaceutical industry, drug discovery and life sciences firms. The company reported sales of `9.50 crore in 2010-11 when compared with `6 crore from its life sciences products in 2009-10. The company represents many international companies in India such as Nickel Electro, Precision Systems, Dyets, Zhicheng Instruments, Fengshi, Centron, Cgpnrc, Sca Dry and Haier among others and offers a wide range of products like blood bank equipment, liquid nitrogen containers, independent ventilated cages, centrifuges, scientific rotary evaporators, medical freezers, magnetic stirrers, water baths, osmometers, electrophoresis equipments, geldoc systems, transilluminators, animal behavioral equipments, microbiotech microdialysis, microdialyser equipments and bio safety cabinets.
	<b>CEO</b> Mr Korripati Pullaiah	
	<b>Business:</b> Supplier of scientific instruments	
	<b>Start-up Year:</b> 1997	
<b>Address:</b> Tecpharma House, Plot No.115, Brindavan Estate, Nizampet Road, Kukatpally, Hyderabad-500072 <b>Tel:</b> +91-40-23061666 <b>Fax:</b> +91-40-23062077 <b>Website:</b> www.tecpharma.co.in		

Revenue:  9.50 crore

## Biohouse Solutions

### Director

Mr Amit Dahiya

**Business:** Distributor of life sciences research products

**Start-up Year:** 2004

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**Address:** 198/23 Uniline House IIInd Floor, Ramesh Nagar, East of Kailash, New Delhi -110065

**Tel:** +91-11-46579762 / 46661111

**Fax:** + 91-11-26481469

**Website:** www.axiombiotek.net

Revenue:  8.80 crore

## Makes its presence felt with service

Axiom Biotek, which has a vast experience of working under the "Uniline Group", has offices located at 17 different locations in India. The company reported revenue of `8.80 crore in FY 2010-11 and is expected to witness a good growth in the coming years. The company has made its presence in the industry through sustained efforts and by providing cutting edge services for its customers. Axiom represents products from companies like Steris Corporation, US; Integrated Containment Systems, US and CSK-Bio, Switzerland. The company has established its base in India with a large number of installations and is offering best after-sales support to its customers. Axiom also represents other major manufacturers like Biozone Global, Aquatic Habitats, US; AIMS US; Lilico Biotechnology, UK. The company provides systems for metabolic, behavior and toxicological research to support the new drug discovery research systems from TSE-Systems, Germany.

## Chromous Biotech

### CEO

Dr Biswajit Roy

**Business:** Molecular biology related services and production

**Start-up Year:** 2006

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**Address:** # 842, IIInd floor, Sahakara Bhavan, A Block, Sahakarnagar, Bangalore 560092

**Tel:** +91-80-23620050/ 40901749

**Fax:** + 91-80-23625647

**Website:** www.chromous.com

Revenue:  5.50 crore

## Leverages on biology research

Chromous Biotech produces reagents, enzymes and kits for all related areas of biology research. This includes PCR enzymes and reagents, restriction endonucleases, DNA/RNA ladders, research kits, teaching kits, small laboratory instruments and plastic consumables. The company has registered biotech sales revenue of `5.5 crore in 2010-11 as against previous year's sales revenue of `5.02 crore. Chromous Biotech has achieved success in the industry by focusing on flexi packs, fast delivery and customer-care. Located on a 6,000 sq ft laboratory floor space, the company, at present has 72 employees. Contract research services have been its strength with customers from prominent research institutes and universities apart from a few pharma companies in India. The company has offices in major cities like Bangalore, Mumbai, Delhi, Kolkata, Hyderabad and Chennai and has business activities in other parts of India.

## Marsap

### CEO

Mr Gautam Rajan

## Aids preclinical research

Marsap Services is a distributor of high-tech analytical instruments in India with special focus on drug discovery preclinical research. The company has been operating in the biotech sector for the past 14 years. For fiscal 2010-11, the company clocked revenue sales of `4.50 crore. The revenue from the private sector is 60 percent and the remaining is from the public sector. Last year, the company saw a drop in its sales due to the slowdown in investments from pharmaceutical companies into R&D activities. The company

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**Business:** Distributors of analytical instruments for preclinical research**Start-up Year:** 1974**Address:** 29, Ujagar Industrial Estate, W.T.P. Road, Deonar, Mumbai 400088**Tel:** +91-22-25516908, 25555137**Fax:** +91-22 25563356**Website:** www.marsap.com**Revenue:** ₹4.50 crore

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**Future Bioscience****CEO**

Navneet Trehan

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**Business:** Biotechnology research products**Start-up Year:** 1999**Address:** 136, C-Block, Community Center, Plot No. 32 to57, Behind Janak Cinema, Janakpuri, New Delhi-110058.**Tel:** +91-11-25571190 / 91**Fax:** +91-11-25571192**Website:** www.futurebioscience.net**Revenue:** ₹4.40 crore

## Eyes lab instrumentation segment

The company has registered sales revenue of `4.4 crore in 2010-11 as against `3.5 crore in 2009-10. Founded in 2005, Future Bioscience has been supplying plastic disposables, tissue culture ware, chemical reagents, liquid handling systems, molecular biology equipments including electrophoresis, spectrophotometers, micro plates readers, manual sequencers to the industry. The company has collaborated with the global giants TPP, HTL and Cleaver Scientific for a range of tissue culture and laboratory products, liquid handling laboratory tools and electrophoresis and related products. Last year, the company tied up with US-based Biocision, which has come up with the latest technology products for benchtop cooling racks and trays for PCR techniques and cell storage handling. The company collaborated with two companies in 2011 namely, Sorenson and Metertech for providing different range of lab instrumentation.