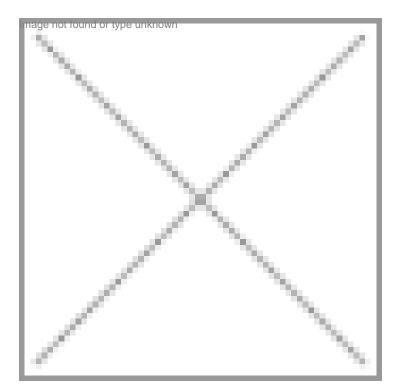


Alliance Specialist

10 August 2004 | News



Rank 20.....Span Diagnostics

Revenue: 35.62 crore

Alliance Specialist

Modern clinical laboratory needs a variety of instruments and consumables besides reagents and kits. Span Diagnostics, a leading manufacturer of diagnostic products infindia, is committed to provide as many things as possible to the clinical aboratories from its own range. Span has come of age and built a good presence in research, development and manufacturing of a plethora of in-vitro diagnostics.

Headquartered at Surat, it has a license from the USFDA and is equipped with a state-of-the-art manufacturing facility. Span sectors and use testing kits or customized OEM products.

Spareoperates Conderrelifferent divisions to market a range of products. Industrial & Research Chemical division under the aegis of Nexus is operating as liaison for lot of international companies worldwide. As an independent division, Stimulus Sparially Deag 1372 caters to medical diagnostic organizations in India through exclusive tie-ups. It operates in the field of immunology, virology, endocrinology, bacteriology, allergy and coagulation disorders and also markets the specialty range Business Manufacturers of diagnostic George, advisor of Span is focusing on the Clinical Chemistry segment and

provides sales support too Address: 173-B, New Industrial Estate, Udhna, Surat - 394 210

The company sproduct, and consists of three categories-diagnostic reagents and kits, instruments, industrial and research Focuets: The dagnostic reagents, clinical chemistry reagents, Websiles, while chouse a serology, autoimmunity products, histopathology and cytology products, antibiotic discs for pacterial sensitivity test, pregnancy test, laboratory accessories, chemiluminescence Vital stats

he rapid pace of technological and scientific developments in the sector has made it impossible to take up development of a ast array of products under one roof. Hence the company has chosen to supplement and complement the range of its in-

GADGHAS a tech 568I tie up with PATH –USA and Nihon Kohden Corporation, Japan. Besides, Span has entered into a narketing alliance with MP Biomedicals, USA; Associates of Cape Cod Inc., USA; Remel Inc., USA; Hitachi Chemical Diagnostics Inc., USA; Genbio, USA; Awareness Technology Inc., USA; BBI, USA; Zymed Conda, Spain. To meet the ncoesting need store and store at 548 in 2003-04 against and store and store and store and store and store at 548 in 2003-04 against and store and store and store and store at 548 in 2003-04 against and store at 548 in 2003-04 against at the store at 548 in 2003-04 against sto

Space 1-as expanded its capacity by investing more on infrastructure during the last fiscal from Rs 1.4 crore (2002-03) to Rs 1.75 crore (2003-04) and also tripled its R&D investments over the previous year.

Started with equity of Rs 3 crore, its annual sales for 2002-03 stood at Rs 26.77 crore down from last year's turnover of Rs 27.27 crore. However its sales have again picked up and reached Rs 35.6 crore during 2003-04. The firm's net profit that had dropped in 2002-03 has again increased in 2003-04 to Rs 2.21 crore from Rs 74 lakh in the previous year. It is expecting a further rise of about Rs 2.62 crore in profits during 2004-05.