

Sigma-Aldrich announces expansion of its GSS center in India

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Sigma-Aldrich Corporation, a leading life science and high technology company, today announced the expansion of its Global Shared Services (GSS) center in India which supports the company globally by offering value-added capabilities to drive business growth and accelerate operational excellence.

Today, India is one of the Company's key locations where the spectrum of activities includes material sourcing, manufacturing, QC testing, packaging, distribution and GSS. The GSS Center, situated in Bangalore, spans 45,000 sq. ft. and is fully operational. The opening of the new GSS facility closely follows the recent celebration of Sigma-Aldrich's 20 year anniversary conducting business in India and is another recent example of the company's continued investment in talent and commitment to the Asia Pacific region.

"India remains a major focus for Sigma-Aldrich," said Karen Miller, Senior Vice President of Corporate Development and Corporate Communications, Sigma-Aldrich Corporation. "With GSS, we will leverage our capabilities, talent and infrastructure in India to better serve our global customer base."

Miller added, "Our highly educated colleagues in GSS are supporting many of our global functions, including strategic marketing, sales support and business analytics. From transactional to highly strategic responsibilities, our GSS India

employees are helping to support our global business growth and accelerate operational excellence."

Sigma-Aldrich Corporation has showcased noteworthy Asia Pacific investments in the last few years, including opening of a new packaging facility in Bangalore, opening of a new facility in Wuxi, China, which is now fully operational and completion of a new SAFC Hitech precursor manufacturing facility in Taiwan.

"APAC remains a key area of focus for our Company not only from a growth perspective but also in terms of infrastructure support for our global franchise," said Jason Apter, Vice President and Managing Director, Asia Pacific.

The company recently reorganized to enhance focus on core market segments to better attune solutions and services to meet the needs of a diverse customer base. The company defined three new strategic business units - Research Markets, Applied Markets and SAFC Commercial. Each intends to tailor product innovation programs, sales and marketing channels, and customized solutions in a manner that best suits the specific needs of the customer segments they serve from research to manufacturing.

"In challenging economies, successful companies are those that are best able to meet their customer needs and our markets in Asia Pacific are no exception. We need to continue getting closer to our customers, increasing service level and launching more local products" said Apter. "To reinforce this commitment, we are excited to be bringing the Vetec brand of products to Asia Pacific and an expanded consumables offering to provide more complete solutions for various research and applied market segments. We continue to leverage our global capabilities and customize them for the needs of our local markets."

The expanded product portfolio is expected to be available in India by the second quarter of the year and already is being distributed in other regions within Asia Pacific.