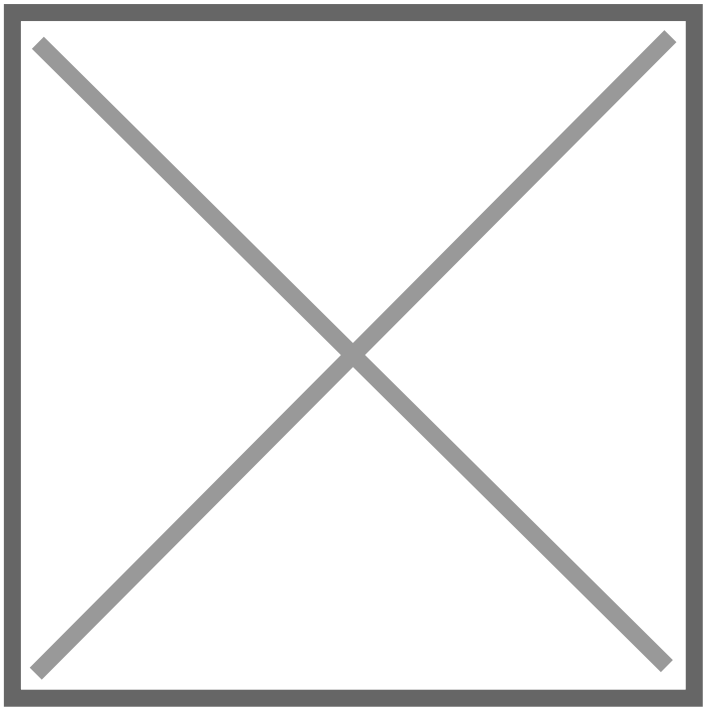
BioSpectrum
the business of Bi
24 years of leveraging the business of Bio
www.biospectrumindia.co

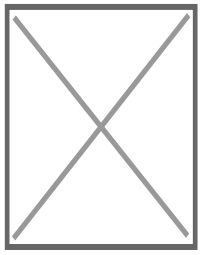
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HiMedia Laboratories



Head: **GM Warke**

Life Sciences Revenue:

Rs 45* crore

* *BioSpectrum estimates*

Business: Manufacturer of media products for microbiology, parasitology, immunology, serology and virology

Start-up Year: 1976

Address: A-406, Bhaveshwar Plaza, LBS Marg, Mumbai - 400 086, India

Tel: +91-22-25003747, 25001607, 25000653

Website: www.himedialabs.com

Prominence in culture media

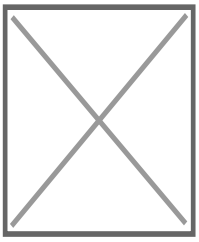
HiMedia Laboratories was established in 1976 as Hindustan Dehydrated Media to provide ready-to-use culture media for scientists, researchers and small companies. Today, the company has developed its own technology for manufacture of the culture media and succeeded in introducing over 2,000 of them over the years.

Around 70 percent of the company's revenues comes from the life sciences space. The company has its manufacturing facilities at Ambarnath, Maharashtra, which produce protein hydrolysis. The facility provides ultra-filtered hydrolysis and ultra-filtered vegetable peptones. It will provide 20 vegetable-based peptones and is manufacturing around 1,000 culture media from these 20 animal peptones.

HiMedia had a tie-up with Sigma to market their products under Sigma label. HiMedia will soon be offering serum-free media. Another area where the company has plans to enter is the stem cell culture and primary cell culture and offer products at an affordable rate. Hi Media exports its products to over 100 countries and has presence in BRIC countries.

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Medispec India



Head: **Vipul Chhatbar**

Life Sciences Revenue:

Rs 43.24 crore

Business: Marketing, distribution, installation, servicing and calibration of Biomedical, Analytical, Scientific & Diagnostic systems

Start-up Year: 1995

Address: Unit 223, Link Way Estate, New Link Road, Malad (West), Mumbai - 400 064, Maharashtra

Tel: +91-22-28739944/28734567

Fax: +91-22-28759944

Website: www.medispecindia.com

Focuses on cytology reagents

Medispec India Limited (MIL) is involved in marketing, sales and service of medical, analytical and diagnostic laboratory products.

The company clocked an annual turnover of Rs 43.24 crore in fiscal 2009-10 as against Rs 30.30 crore the previous year. It is ISO certified and represents leading overseas manufacturers for their diversified laboratory product range in India and neighboring countries.

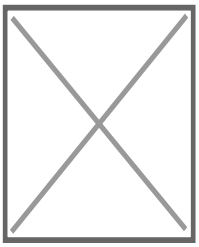
The thrust areas of the company are biotechnology and molecular biology. Its products include microplate instrumentation systems, CO_2 incubators, bio-safety cabinets, laminar flow hoods, gel documentation systems, and molecular biology systems, variety of lab equipments, microbial contamination detection systems, and personal protection suits.

MIL was the first company in India to provide liquid-based cytology reagents. This product is particularly useful for screening of women for cervical cancer.

MIL joined hands with BioTek Instruments, to form BioTek Instruments India. It is also the exclusive distributor for the US-based NuAire's products in India.

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Alfa Laval India



Head: **Jose Hernanz (MD)**

Life Sciences Revenue:

Rs 41* crore

** BioSpectrum estimates*

Business: Specializes in heat transfer, centrifugal separation and fluid handling equipments

Start-up Year: 1993

Address: Mumbai-Pune Road, Dapodi, Pune-411012, Maharashtra

Tel: +91-20-27107100

Fax: +91-20-27147711

Website: www.alfalaval.com

Fuels growth with biofuels

Alfa Laval India, the subsidiary of Swedish Alfa Laval Group, caters to the life sciences companies with a product portfolio ranging from centrifugal separators, membrane filtration systems, plate heat exchangers, pumps, valves and fluid handling equipments.

It was the first company to bring in the single fermenter technology in the late 1980s. In fiscal 2009-10, the company clocked a total revenue figure of Rs 41 crore as against Rs 37 crore in fiscal 2008-09.

Last year the company majorly invested in biofuels sector. It won an order from PetroVietnam Group, Vietnam, for the supply of equipments and engineering solutions for their ethanol process plant, which is being setup at Northern Vietnam to produce fuel ethanol.

There was a change of guard in the top order with Nainesh Patel, managing director, India, leaving the company on December 31, 2009, to take up a position in Sweden and Jose Hernanz, who was the managing director of Alfa Laval in Spain, was appointed in place of Nainesh Patel with effect from January 01, 2010.