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BorderPlus: Building a Global Pathway for Healthcare Talent

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BorderPlus is building an end-to-end global talent mobility platform that helps nurses and healthcare professionals access international career opportunities through specialised training, language learning, credential recognition and recruitment support. Founded by Mayank Kumar and Ayush Mathur, the Mumbai-based startup combines technology with human-led services to connect healthcare talent from countries such as India, Brazil and the Philippines with employers facing workforce shortages in Germany and the Middle East.

BorderPlus

Problem

Healthcare systems in several countries face nursing and staffing shortages, while qualified professionals encounter language barriers, licensing requirements, visa complexities and relocation challenges. BorderPlus aims to bridge this gap by preparing candidates for international healthcare environments and supporting them throughout the recruitment and relocation journey.

Product

BorderPlus offers an integrated pathway covering language training, clinical and cultural preparation, interviews, qualification recognition, visa assistance and overseas placement. Its AI-powered learning and NursePlus platform also support clinical readiness, language practice and on-the-job assistance for healthcare professionals working abroad.

Proof

According to its official website, BorderPlus has placed more than 400 candidates and onboarded over 1,000 candidates, with partnerships across more than 80 hospitals and care homes. Its training programmes operate across India, Brazil and the Philippines, supporting its international recruitment network.

People

BorderPlus was co-founded by Mayank Kumar, co-founder of upGrad, and Ayush Mathur, former President of OYO Europe. The founding team combines experience in scaling technology businesses, workforce mobility and international operations.

Purse

BorderPlus raised $7 million in its first reported funding round in February 2025, led by Owl Ventures, with participation from entrepreneurs including Binny Bansal and Ritesh Agarwal. The funding supports its international expansion, talent training and technology development.

Plan

BorderPlus is expanding beyond Germany into the Gulf Cooperation Council (GCC) region and exploring Japan as another destination market. It is also scaling NursePlus, its AI-powered platform for clinical training and workplace support, while evaluating opportunities to extend its talent mobility model into additional sectors.

Why it matters:

BorderPlus is addressing the global healthcare workforce gap by combining ethical recruitment, specialised training and AI-powered support. Its model aims to help healthcare employers access qualified talent while enabling professionals to pursue international careers with structured preparation and ongoing assistance.

FAST FACTS

Category	Details
Company	BorderPlus
Headquarters	Mumbai, Maharashtra
Founded	2024
Founders	Mayank Kumar and Ayush Mathur

Industry	HealthTech, workforce mobility, AI-enabled training
Core offering	End-to-end international healthcare recruitment and talent mobility
Key platform	NursePlus
Primary markets	Germany and GCC countries
Latest publicly reported funding	$7 million, February 2025
Lead investor	Owl Ventures
Reported placements	400+ candidates
Reported network	80+ hospital and care-home partners
Next	Expand internationally, scale AI-powered training and explore new talent corridors

Disclaimer: This profile is independent editorial content based on publicly available information and company disclosures reviewed in October 2026. Company-reported figures may change and should be reconfirmed with BorderPlus before publication.