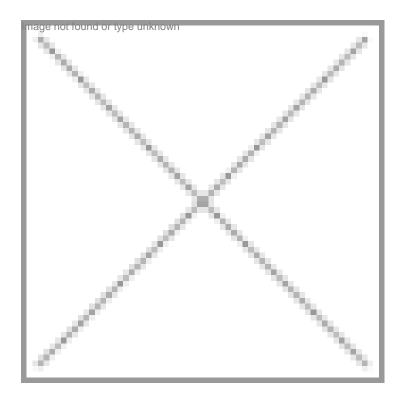


Profiles - Haffkine Bio-pharmaceutical

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MD: P R Sabde Found or type unknown

Commendable turnaround

Its portfolio of oral polio vaccines contributed to 90 percent of its business and the company has achieved 100 percent growth

Maharashtra state government-owned, Haffkine Bio-pharmaceutical has realized that high priority to quality compliance norms is the secret formula to success, especially when it comes to sensitive products such as human vaccines. "Haffkine might be a public sector company, but today we are independent and run like any corporate company competing with the same set of private players in the market,� quips a top official from the company. A commendable fact is that unlike other public sector companies, Haffkine is not funded by the state government.

A high point in Haffkine's achievements is the fact that the company has streamlined all its efforts and emphasis in revamping and upgrading its manufacturing facilities in tune with international quality norms. Huge investments have been made towards this initiative. Sabde highlights, "The amount invested for revamping the oral polio WHO commissioned facility is around invested for type unknown

The next 12 months will see the company running a race against time. It is gearing up for ambitious and large scale orders both for the Government of India and UNICEF. The company has a tender of 90 million doses of vaccines to be supplied to the Government of India by October 2012 and during the same period, it has a tender from the UNICEF to supply 140 million doses of oral polio vaccines. Again, between September-October 2012, there is a tender of 450 million doses and between January to May 2013, it has a tender to supply 300 million doses to the Government of India. â€@It is a challenge but I am confident that given our mission and expertise, we can meet these targets,â€? concludes Sabde.

Performance **Key Achievements** Key strategy initiatives Future plans highlights Upgradation for its DTP vaccines facility. Haffkine has tenders for supply of 230 Project cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is approximately, Information doses of OPV by October and 750 **The cost is a cost in the cos • Huge jump in revenues due to orders from Polio UNICEF and Govt agencies. vaccines • As of March 31, 2012, a total of 1,70, constitutes The Tablet and capsule facility will be million doses till March 2013. 35,900 vials of trivalent oral polio vaccine 90 commissioned in 6-12 months. and bivalent oral polio vaccines were percent of manufactured which amounted to a total business of Image crore ound or type unknown and has shown a growth of 100 percent over the past one year. • In 2011-2012, around 340 million doses of Haffkine's polio vaccines were supplied.