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ErlySign appoints Vishal Kumar as Vice President â?? Business

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Kumar will lead business growth, strategic partnerships, and market expansion



ErlySign, the Nagpur-based biotech startup developing India’s first salivary biomarker–based screening test for early-stage oral cancer, has announced the appointment of Vishal Kumar as Vice President – Business. The appointment comes as ErlySign prepares for its next stage of expansion and continues to work on making early cancer screening widely accessible.

Kumar brings over a decade of experience across Healthcare, Health-tech, and Technology, with a B.Tech from IIT Kharagpur. He is known for his ability to scale business functions and drive organisational transformation. He has led high-impact teams, shaped growth strategies, and built partnerships that strengthen healthcare delivery across diverse ecosystems.

Before joining ErlySign, Kumar held leadership roles that sharpened his strategic, operational, and commercial acumen. At Tata 1mg, he led the Hospital and Corporate Health & Wellness verticals, driving key accounts and significantly accelerating both top-line and bottom-line growth over the past five years. He also forged major institutional partnerships and spearheaded large-scale project implementations.

In his new role at ErlySign, Kumar will lead business growth, strategic partnerships, and market expansion, strengthening the company’s vision of becoming a global leader in painless, affordable early cancer detection. His focus will be on scaling operations, forging high-impact
alliances, and accelerating ErlySign’s presence across India and international markets.