

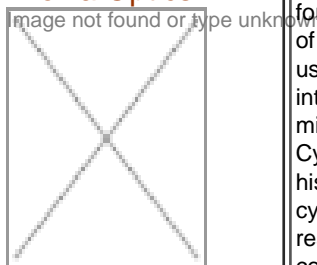
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Towa Optics**Head: Rakesh Batra (CEO)****Life Sciences Revenue:****Rs 62.50 crore****Business:** Distributor of life sciences equipments**Start-up Year:** 1962**Address:** 223, Okhla Industrial estate, New Delhi-110020**Tel:** +91-11-26831936, 26834304**Fax:** +91-11-26833426, 41613775**Website:** www.towaoptics.com**Excels in technology solutions**

From basic clinical microscope to the advance motorized microscope for research and diagnostic users, Towa Optics offers a wide range of sophisticated and high-tech microscopes for different category of users. Towa is the authorized distributor of many reputable international companies such as Nikon (Japan) for complete range of microscopes including confocal laser microscopes; Media Cybernetics (US) for imaging software; Fisher Scientific (UK) for histopathology equipments; Genikon, Italy, for complete solution for cytogenetic; Photometrics, (US) and Q Imaging, Canada, for high resolution CCD cameras and EMCCD cameras; and Spectro (US) for complete solution on used oil analysis. In the FY 2009-10, Towa Optics sales stood at Rs 62.50 crore as compared to Rs 56.09 crore in last fiscal.

Rakesh Batra, CEO of Towa Optics, says, "It has been the endeavor of Towa to provide cutting-edge technology solutions to life sciences researchers. In Towa, we aspire to meet the needs of the customers but also provide customers with a new value that exceeds their expectation."

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Advanced Microdevices**Head: Nalini Kant Gupta (MD)****Life Sciences Revenue:****Rs 56 crore****Business:** Production of microporous membranes and separation products**Start-up Year:** 1976**Address:** No.20-21, Industrial Area, Ambala Cantt-133006, Haryana**Tel:** +91-171-2699290, 2699471**Fax:** +91-171-2699221, 2699008**Website:**

www.mdmembrane.com

Manufactures finest materials

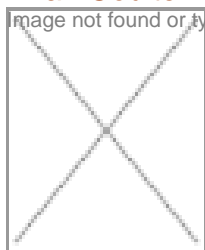
Advanced Microdevices is the filtration and separation materials/devices manufacturer in India with an exceedingly vast range of products. It is a research-based company and the entire manufacturing technology has been developed in-house to produce variety of membranes having applications in sterilizing filtration in pharmaceutical and biopharmaceutical industries. It has sales revenue of Rs 56 crore in fiscal 2009-10 as against Rs 45 crore in fiscal 2008-09.

The products of Advanced Microdevices are exported to more than 50 countries worldwide, including countries like the US, Western Europe, China, and South Korea. The company has deep penetration in Indian biopharma industry and enjoys dominant position in many product segments. The company has set up its overseas office in California, US, and work is going on for setting up a new joint venture company in the US. The company grows at a rate of over 25 percent and expects to maintain the same in the coming years. A new 85,000 sq. ft. state-of-the-art GMP facility at a cost of Rs 20 crore is nearing completion.

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Beckman Coulter India

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Head: Dr Chandrashekar (MD)

Life Sciences Revenue:
Rs 52 crore

Business: Manufacturer of biomedical testing instrument systems, tests and supplies that simplify and automate laboratory processes

Start-up Year: 2006

Address: Solitaire Corporate Park, 3rd Floor, Bldg 11, Andheri-Ghatkopar Road, Chakala, Andheri East, Mumbai -400093, Maharashtra

Tel: +91-22-30805133

Fax: +91-22-30805200

Website:

www.beckmancoulter.com

Strengthens stronghold in India

Beckman Coulter India Private Limited (BCIPL) is a wholly-owned direct subsidiary of Beckman Coulter (BC), US. The Indian subsidiary of the company clocked an annual sales revenue of Rs 52 crore thus registering a growth of 12 percent in fiscal 2009-10.

Prior to establishing a direct subsidiary in India, for 16 years, the company was represented in India through a reputed distribution channel.

The company caters to the Indian diagnostic industry, biopharmaceuticals, discovery research and government funded research institutes, pharmaceuticals and allied industries. Around 60 percent of the subsidiary's business comes from diagnostics while 40 percent comes from life sciences. A major proportion of the company's clients come from the public sector.

BCIPL had achieved major breakthroughs in 2009 for high-end laboratory automation systems and capillary electrophoresis in the biopharma customer segment.

The year 2006 was a landmark year for the company, as it tripled its business in India apart from coming up with some major breakthroughs in centrifugation.