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Fortis and Gleneagles deepen collaboration to strengthen healthcare business growth

23 July 2025 | News

Landmark collaboration to unlock operational and financial synergies across Fortis and Gleneagles India



IHH Healthcare Berhad, a world-leading integrated healthcare provider, has announced a strategic collaboration between its India subsidiaries - Fortis Healthcare Limited, and Gleneagles Healthcare India Private Limited- to pave the way for stronger business performance and sustainable growth.

Under an operation and maintenance services agreement, Fortis will manage the operations of five out of six hospitals under the Gleneagles India network. This is a significant step towards strengthening IHH's pan-India healthcare platform with enhanced operational scale, clinical excellence, and geographical reach, while retaining their respective talent pool and autonomy in financial management.

It brings together complementary capabilities under a shared commitment to delivering high-quality, patient-centric care, while unlocking operational and financial synergies across both networks. This agreement is conditional on receipt of acceptance and acknowledgement of relevant parties.

Dr Prem Kumar Nair, Group Chief Executive Officer of IHH, said, "The agreement reflects our commitment to long-term growth in one of our most important markets, by deepening collaboration that will enhance patient care and outcomes and drive greater operational efficiencies. With our shared commitment and complementary strengths, we are creating a comprehensive pan-India hospital network to meet the evolving healthcare needs of millions across the country."