

Registers a whopping growth of 82 percent

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RANK 1 chromatography equipments

Revenue **456.58** crore

Spinco Biotech

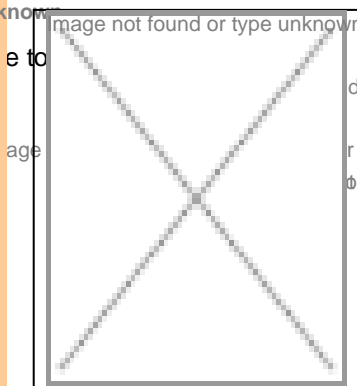
MD: Mr C Ravindranath

Business: Distribution of analytical instruments

Start-up Year: 1981

Address: PB No. 6114, No. 4
 Vaidyaram Street, T Nagar,
 Chennai- 600017
Tel: +91-44-24340174, 24337479
Fax: +91-44-24340761
Website: www.spincootech.com

Spinco Biotech's tremendous growth is attributed to the growth in laboratory and



The company has registered a significant growth of 82 percent to 456.58 crore as compared to last year's revenue of 250.68 crore. This tremendous growth is attributed to the growth in laboratory equipments (122 crore from 10 crore) and chromatography equipments (277 crore from

In January 2011, Spinco Biotech entered into partnership with Illumina, a global leader in next generation sequencing and array-based solutions. During the same month, Spinco Biotech along with LCGC launched First Source Laboratory Solutions as a one-stop source for a wide range of laboratory equipments. The products range from pipettes to freeze dryers from global leaders such as SP Scientific, Reichert, Corning, Kinematica, Proton, products, IKA, to name a few.

Spinco's commitment towards customer education has resulted in the inception of IICMS (Indian Institute of Chromatography and Mass Spectrometry) at Chennai in January 2011. This provides world class formal training in advanced use of HPLCs and MS systems. Spinco group is also diversifying into contract research services and reagent manufacturing through Performics Biolabs initiative.

The year 2010 has reiterated Spinco Biotech's market leadership in chromatography with an installed base of over 12,000 Shimadzu HPLCs in India. This has paved the way for expansion of its portfolio into the mass spectrometry arena, introducing advanced MS platforms from Shimadzu.

In August 2010, Spinco reached its greatest milestone of 10,000 Shimadzu HPLCs installations in India.

Through its Lyo, Lab and Process solutions, Spinco brings automation to process technologies such as PAT/NIR online analyzers (FOSS, US), pilot and production homogenizers (Kinematica AG, Switzerland), automatic loading/unloading vial transfer carts coupled with large-scale production lyophilizers (SP Industries - VirTis/FTS/Hull, US) and lab gas generators (Peak, UK).