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Nandakumar Kalathil steps in as Country General Manager for Agilent India

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With a deep understanding of customer-centricity, Nanda will foster collaboration with the clients in the new role



Agilent has announced appointment of Nandakumar (Nanda) Kalathil as the Country General Manager (CGM) for Agilent India. With over 25 years of experience in the analytical industry, Nanda brings extensive expertise in leadership, team management, and customer relations.

"I am deeply honored to be appointed India’s country general manager," Nanda said. "My aim is to build upon the strong foundation laid over the years and to pursue growth opportunities and organizational development. Together, we will continue to drive Agilent's success and strengthen our position in the Indian market."

His focus on strategy and business development has been instrumental in shaping enterprise-wide planning initiatives, ensuring alignment with customer needs and market dynamics at Agilent.

Nanda has earlier held multiple roles at Agilent, as Director- Strategy and Enterprise Business; Regional Sales Director (Instruments); Sales Director; and Area Sales Manager. Before joining Agilent India, Nanda had been working with Millipore.