

# Why industry-academia collaboration is crucial for biomedical sciences

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India's growing biomedical sciences sector is ripe with potential, yet it faces several challenges. In recent years, there has been a notable shift in government policies, private investments, and educational reforms aimed at boosting research and innovation in this critical area. One of the key factors that can significantly influence this growth is the collaboration between industry and academia. Such partnerships have the power to not only fuel the biomedical sector but also strengthen India's position as a global player in healthcare research and innovation.



Biomedical sciences encompass a wide array of disciplines, from biotechnology and pharmacology to clinical research and medical device development. This field is crucial to the development of therapies, diagnostics, vaccines, and other medical innovations that directly impact public health. With a population exceeding 1.4 billion, India's healthcare needs are immense, creating an urgent demand for new solutions in healthcare.

India has already established itself as a global hub for pharmaceutical manufacturing, earning the nickname "pharmacy of the world." However, while the country excels in generics and large-scale production, its contribution to cutting-edge biomedical research and innovation still lags. Addressing this gap requires collaboration between academia, which can provide fundamental research and innovation, and industry, which can offer resources, funding, and practical implementation.

#### Opportunities for Growth Through Industry-Academia Collaboration

#### Accelerating Research and Development (R&D)

One of the primary benefits of industry-academia partnerships is the acceleration of research and development. Academia has a rich talent pool of researchers and scientists, while industry offers access to funding, infrastructure, and practical know-how. When these two sectors collaborate, they can pool their strengths to drive innovation in areas such as drug discovery, medical devices, diagnostics, and biopharmaceuticals.

For example, research institutions can focus on early-stage discoveries, and once promising leads are identified, industries can step in to support translational research and commercialisation. This not only fast-tracks the R&D process but also increases the likelihood of bringing new technologies to market.

In India, government-backed initiatives such as the Biotechnology Industry Research Assistance Council (BIRAC) have been pivotal in encouraging such collaborations by providing funding and incubation opportunities for joint projects between industry and academia.

#### **Bridging the Talent Gap**

A well-educated workforce is essential for the growth of biomedical sciences. Academia plays a critical role in providing students with foundational knowledge, but the industry offers hands-on experience and application-based learning. By working together, industry and academic institutions can create specialised training programmes and internships that better prepare students for the demands of the biomedical sector.

Collaborative programmes that include joint degrees, internships, and co-operative education can create a seamless transition for students from the classroom to the workplace. Furthermore, industries can benefit from access to a pipeline of well-trained, job-ready graduates, while academia can ensure that its curriculum aligns with the latest industry trends and demands.

# **Driving Innovation in Medical Technologies**

India's biomedical sector stands to benefit from a wave of medical technology innovations, from artificial intelligence (AI) and machine learning (ML) in diagnostics to the development of more accessible and affordable medical devices. Industry-academia partnerships can significantly influence the pace at which these innovations are developed and deployed.

Collaboration can facilitate the development of technologies that address India's unique healthcare challenges, such as improving access to healthcare in rural areas or addressing the growing burden of non-communicable diseases (NCDs). Furthermore, by collaborating with global industry leaders, Indian academia can ensure that local innovations meet international standards, opening the door to export and global collaboration.

# **Access to Funding and Resources**

One of the most significant challenges for academic research in India is the lack of adequate funding. By collaborating with industry, research institutions can gain access to the financial resources necessary to support high-quality research. Industry can also provide access to cutting-edge technologies, infrastructure, and technical expertise that may otherwise be unavailable to academic researchers.

For instance, large pharmaceutical companies or medical device manufacturers often have access to the latest tools for drug testing, imaging, and data analytics. Academic researchers can leverage these resources to enhance the quality and scope of their studies. Furthermore, industries that invest in academic research stand to benefit from the commercialisation of innovative products that emerge from these collaborations.

#### **Challenges in Industry-Academia Collaborations**

While the potential for growth is significant, industry-academia collaborations in India face a number of challenges that need to be addressed for successful partnerships.

#### **Differences in Objectives and Timelines**

One of the biggest barriers to successful collaborations is the difference in goals and timelines between academia and industry. Academic institutions are often driven by the pursuit of knowledge and the desire to publish their findings, while industries are focused on market-driven outcomes and the commercialisation of products. Moreover, industries usually operate on tighter timelines, aiming for quick returns on their investments, while academic research may take years to yield results.

Overcoming this challenge requires clear communication and alignment of objectives from the outset. Establishing shared goals that benefit both parties, such as focusing on translational research with commercial potential, can help bridge this gap.

#### **Intellectual Property (IP) Issues**

Ownership of intellectual property is another challenge that can complicate industry-academia partnerships. When research leads to new discoveries or inventions, disputes may arise over who holds the rights to these innovations. Academic institutions may seek to retain control over their research, while industries may want exclusive rights to commercialise the products.

Establishing clear IP agreements at the beginning of a collaboration can mitigate conflicts. A balanced approach that protects the interests of both parties while encouraging innovation is essential.

# **Funding Limitations**

While industry involvement can provide much-needed funding for academic research, not all institutions have the same access to industry partners. Smaller universities or those in rural areas may struggle to attract industry interest, leading to unequal opportunities for collaboration. Additionally, industries may be hesitant to invest in early-stage research that does not promise immediate returns, limiting the scope of innovation.

To address this, government initiatives could play a critical role in providing seed funding and incentives for industries to collaborate with academic institutions, especially in underserved regions.

# **Regulatory and Bureaucratic Hurdles**

The regulatory landscape for biomedical research in India can also pose challenges. Lengthy approval processes, bureaucratic red tape, and complex compliance requirements can slow down innovation and discourage industry involvement. Streamlining these processes and creating more favourable policies for industry-academia collaboration could help remove some of these barriers.

#### The Way Forward

Fostering collaboration between industry and academia is not just an opportunity—it is a necessity for the growth of biomedical sciences in India. As the country continues to evolve as a global healthcare leader, bridging the gap between research and practical application will be key to meeting both domestic and international healthcare needs.

To capitalise on the opportunities presented by such partnerships, both sectors must address the challenges that currently hinder collaboration. By aligning goals, securing funding, and navigating regulatory frameworks, industry-academia partnerships can unlock the full potential of India's biomedical sector.

With the right support, India can position itself at the forefront of biomedical innovation, driving advancements that benefit not only its own population but the global community as well.

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