

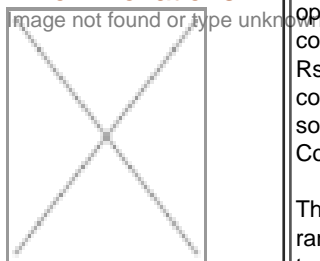
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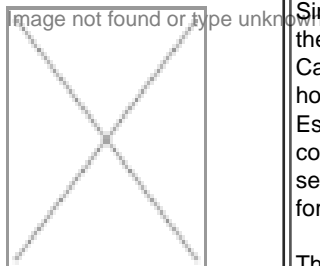
JH Bio Innovations**Head:** Hari Kumar (CEO)**Life Sciences Revenue:****Rs 10.90 crore****Business:** supplier of scientific laboratory equipments**Start-up Year:** 1992**Address:** No. 567, 2nd Cross, 2nd Block, RT Nagar, Bangalore-560032, Karnataka**Tel:** +91-80-23548433, 223434493/95**Fax:** +91-80-23548981**Website:** www.jhindia.com**Targets spectrophotometer market**

JH Bio Innovations is a medium-sized innovative company that has operations in seven locations across India. In fiscal 2009-10, the company has registered revenue of Rs 10.90 crore as compared to Rs 13.10 in fiscal 2008-09. The company is one of the leading companies in India that has all India presence and working with some of the world leaders such as Thermo Fisher, Alpha Innotech Corporation, Operon Company, and Evogen.

The product offerings of JH Bio include frontier technology product range to the low-end regular and standard instruments, reagents and technical solutions. Other products include electrophoresis, PCR, gel documentation systems, spectrophotometers, centrifuges, deep freezers, and freeze dryers. It also offers high-end instrumentations such as real-time thermal cycler, liquid handling systems, and high-end imaging systems.

J H Bio has significant market share in imaging systems and microvolume spectrophotometers across India. It has taken new initiatives to be the market leader in the whole range of UV-VIS spectrophotometer market with over 15 models and several world brands from Thermo Fisher Scientific.

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Esco Biotech**Head:** Sameer Maheshwari (MD)**Life Sciences Revenue:****Rs 10.70 crore****Business:** Distributor of products by Esco Micro, Singapore**Start-up Year:** 2005**Address:** No. 01- 102, Sita Nivas, Plot No. 94, Liberty garden, Malad (W), Mumbai-400064, Maharashtra**Tel:** +91-22-40730202**Fax:** +91-22-28803738**Website:** www.escoglobal.com**Pumps investments in R&D**

Esco Biotech is a sole distributor of products manufactured by the Singapore-based company, Esco Micro. The products distributed by the company include Laminar Airflow, Class II and Class III Biosafety Cabinets, PCR cabinets, clean room construction components fume hoods, air showers, pass boxes, and air curtains.

Esco Biotech launched the Esco CO2 Incubator this year. The company in India also provides services include housing trained service engineers who undertake installation, validation and servicing for all Esco products.

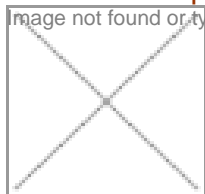
The company has a growing patent portfolio with core competencies in embedded system, sensor and software, development and integration, containment engineering for biohazards, chemical vapors and hazardous powders, temperature, humidity, gas and environmental, and control-computational fluid dynamics.

Compared to industry averages, Esco invests a significant percentage of annual revenues in research and development. Staff numbers include 70 engineers located in technology centers in Singapore, China, Indonesia and the US.

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TechnoConcept

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Head: Rakesh Arora (CEO)

Life Sciences Revenue:

Rs 10.06 crore

Business: Distributor of life sciences equipments and research products

Start-up Year: 1995

Address: 824/3, Sukhdev Nagar, Kotla Mubarakpur, New Delhi-110003

Tel: +91-11-24636224/5

Fax: +91-11-24636223

Website:

www.technoconcept.co.in

Eyes proteomics-led growth

TechnoConcept is known primarily for supply of peptide synthesizers and peptide reagents. It was started as a supplier of bioinformatics software and molecular biology products mainly made by the US and European manufacturers. In the last three years, the company has been promoting proteomics solutions in association with Proteomics International, Australia.

TechnoConcept is a pioneer in providing chemistry-based software and indenting chemicals for peptide research in India.

The company is the supplier of instruments such as peptide synthesizers, inhalation exposure system, cell disruptor, homogenizers, rotators, shakers and evaporators, automated multi-peptide synthesizers, micropore pumps. Currently, the company is in the process of extending its penetration to the international market and industries all over the country.

Rakesh Arora, CEO of TechnoConcept, says, "We eye the products which do not necessarily come from a worldwide established brand but also from the innovator companies who don't have their plans to come directly to India and instead want marketing partners in India."