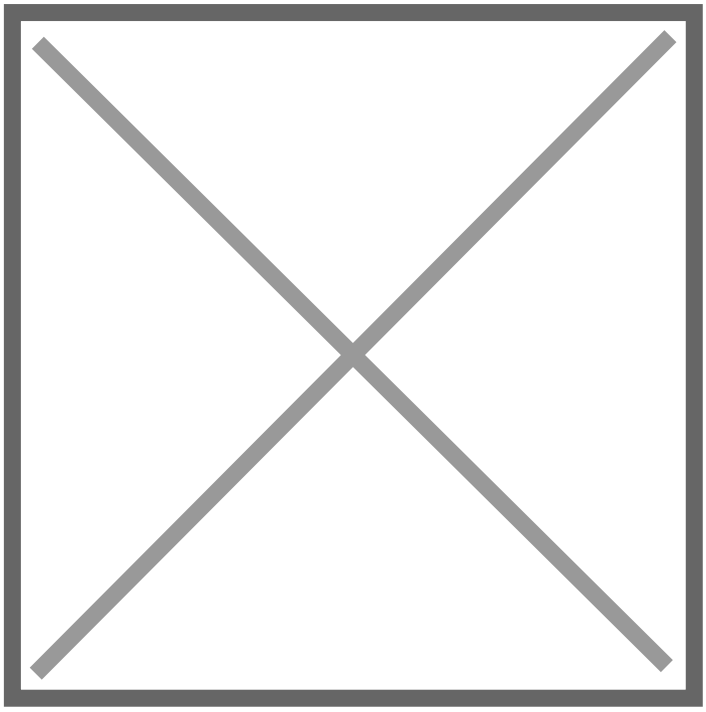
BioSpectrum
the business of Bi
24 years of leveraging the business of Bio
www.biospectrumindia.co

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11 July 2011 | News



	Raj Analytical Services
	MD Taranjeet Singh Bhuee
46	**Business:** Distributor of chromatography consumables
	Start-up Year: 1992
Address: Plot No.-501, Industrial Focal Point, Phase Ix, Mohali, Sas Nagar, Punjab-160062 **Tel:** +91-172-2213559, 5053375 **Fax:** +91-172-2234077 **Website:** www.rajanalytical.com	
Revenue: ₹4.00 crore*	

Rides on chromatographic supplies

Raj Analytical Services is engaged in importing and supplying of chromatography items and accessories in India. Incorporated in 1992, the company supplies a wide range of chromatography products that include gas chromatograpgy, flash chromatography, HPLC, autosampler, instruments, TLC, autosampler, standards and liquid handling products among others. The company clocked an estimated revenue of ₹4 crore in FY 2010-11. In tune with the company's belief for compliance to the customer's and market's needs, Raj Analytical has maintained a good inventory for immediate deliveries. Few of the principals of the company are ZirChrom, Poly LC Inc, CERI, Hamilton, Chemco, Polymer Laboratories and Varian. According to Raj Analytical, its strength lies in the fact that it offers all round technical support to the chromatographers in terms of troubleshooting and application support.

	Lablinks Biotech
	Director Mr Amit Dahiya
47	**Business:** Supplier of instruments

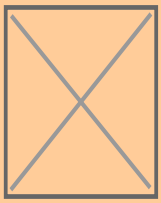
Lablinks leverages on new patents

Lablinks Biotech designs and manufactures equipments, bioreactors, custom-built roller bottle equipment with built-in incubators, disposable bioreactor systems of patented design, blotting manifolds and filtration systems for biotechnology laboratories and the industry. The company recorded sales revenue of ₹3.6 crore in 2010-11 as compared to previous year's sales of ₹3crore. It is also constructing an application laboratory at Hoskote Industrial estate, near Bangalore, India. Lablinks has been successful in developing import substitution for a number of critical equipments. Major customers of the company include prestigious institutions like Pasteur Institute of India, the Indian Institute of Science, Sun Pharma,

Start-up Year: 1989

Address: C-16, KSSIDC Industrial Estate, Hoskote, Bangalore-562114
Tel: +91-80-32440830
Fax: +91-80-27904790
Website: www.lablinksbiotech.com

Revenue: ₹3.60 crore



Andel Equipment

MD
Mr Anu Bhutani

48

Business: Suppliers of lab fermenters, pilot scale fermenters and industrial scale fermenters

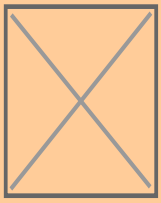
Start-up Year: 2006

Address: 298, Industrial Area, Phase-9, Mohali-160062
Tel: +91-172-2213861
Fax: +91-172-2214034
Website: www.andelindia.com

Revenue: ₹3.50 crore

Andel optimistic about future growth

Andel Equipment is a manufacturing company that has high class engineering operations and rigorous quality control systems. Established with an aim to provide the best biotechnology equipments to research laboratories, bio-pharma, bio-agri industries for pilot to large scale production, the company has been able to carve niche for itself in the supplier segment. In FY 2010-11, the company registered life sciences revenue worth ₹3.50 crore. Andel is highly optimistic regarding its future growth and has projected a revenue of ₹10 crore for the current financial year. The company also has expertise in essential oil distillation units and solvent extraction units under technical collaboration with CSIR lab-Institute of Himalayan bio resource technology, Palampur. Andel Equipment has also ventured into laboratory ultra pure water purification systems and emerged as a key supplier in a short period of time by offering quality products at an economical price.small>



Bio-Age Life Sciences

CEO
Mr Shashi Kumar Rana

49

Business: Distributor of life sciences equipments

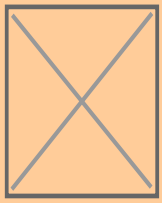
Start-up Year: 2004

Address: S.C.O. No.1, Phase 9, Industrial Area, Mohali-160062
Tel: +91-1072-5095350
Fax: +91-172-5095350
Website: www.bioageindia.com

Revenue: ₹2.95 crore

Bio-Age sets focus on R&D

Bio-Age Equipment and Services is an ISO 9001:2008 certified company involved in manufacturing, sale and after-sale services in the areas of industrial biotech products like fermenter and water purification systems among others. In FY 2010-11, the company reported a revenue of ₹2.95 crore as compared to ₹2.85 crore in FY 2009-10. Bio-Age has made collaborations with foreign companies for trading their products, including Grant Instruments, UK; Picodrop, UK and E-Chrom Tech, Taiwan. It also provides hands on practical training on fermentation and water purification system technology to students, faculty as well as company executives of related industry. Bio-Age has just concluded its research work in collaboration with the Department of Biotechnology, Punjab University, Chandigarh, under which two patents were filed on lipase-esterases-catalyzed synthesis of alkyl esters by the transesterification production.



Pooja Lab Equipments

CEO
Mr GG Pillai

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Business: Manufacturers of scientific instruments and lab equipments

Start-up Year: 1999

Address: 22, Gr. Floor, Bhandup Industrail Estate,Â Pannalal Compound, LBS Marg,Â Bhandup (W), Mumbai - 400 078.
Tel: +91-22-25968723
Fax: +91-22-25968546
Website: www.poojalabequips.com

Revenue: 1.9 crore*

Ventures into green technologyÂ Â

Pooja Lab Equipments, which is based in Mumbai, clocked revenue of 1.9 crore in FY 2010-11 as compared to 1.5 crore in 2009-10. Pooja Labs caters to research institutes, educational institutions and life sciences companies. Some of its clients include the Tata Institute of Fundamental Research, Mumbai; the Indian Institute of Technology, Mumbai; Bhabha Atomic Research Centre, Trombay; Central Institute of Cotton Research, Nagpur; University of Pune; Department of Atomic Energy, Hyderabad; Ion Exchange India, Hyderabad and USV Limited. Some of the products that the company manufactures, include glass door refrigerator, O D incubator, plant growth chamber, stability chamber, environmental test chamber, lab oven, lab equipments and seed germinators. Keeping in view of the growing global demand for a clean and green environment, the firm started manufacturing ecoÃ¢â?¬â??friendly refrigeration equipment.