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Hinduja Group divests health services biz to BPEA for \$1.2B

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HGS will transfer all client contracts, employees and assets related to healthcare business only



The Hinduja Group's business process management entity, Hinduja Global Solutions (HGS), servicing some of the world's leading brands across its nine verticals (from FMCG, Retail, BFSI to Telecom), has entered into definitive agreements to divest its healthcare services business to funds affiliated with Baring Private Equity Asia (BPEA), one of the largest private alternative investment firms in Asia.

The transaction based on enterprise value of \$1,200 million, subject to closing adjustments, is expected to complete within 90 days, subject to shareholder and other regulatory approvals.

Post completion of the transaction, HGS will transfer all client contracts, employees, and assets, including infrastructure related to the Healthcare Services business. HGS will focus on strengthening its Consumer Engagement Solutions (CES), HGS Digital and HRO/ Payroll businesses that support several top global brands across its nine verticals. Services to healthcare clients delivered by the HGS Digital and HRO/ Payroll businesses will continue to be part of HGS' portfolio.

"Our healthcare services business has steadily grown over the years. We reached a stage where we could recommend to promoter to divest stake in this business to unlock value for all HGS stakeholders. We will use the generated funds to strategically invest for the future growth of the organisation. We see a long-term value and benefit to HGS in doing so. HGS will continue to focus on aggressively expanding its CES and Digital businesses in line with our goal to transform itself into a 'digitally-enabled customer experience (CX) company,'" said Partha DeSarkar, Global CEO, HGS.

Barclays Bank acted as the sole financial advisor to HGS on the transaction.