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Agilent announces instrument subscription programme

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Best-in-class packages are easy to access and grow with business



Agilent Technologies Inc. have announced its first-ever instrument subscription programme, designed to meet the needs of customers with dynamic businesses who want the latest technology backed by the industry's best service and support.

Agilent Instrument Subscriptions provides customers access to the technology they need when they need it, and with the flexibility and affordability that matches their evolving scientific and financial needs.

"Instrument subscriptions offer the best of Agilent's products and services," said Padraig McDonnell, president of Agilent's CrossLab Group. "Whether our customers are running large R&D projects or ramping up their lab operations, Agilent instrument subscriptions provide access to Agilent's best-in-class solutions, allowing customers to focus on their science without worrying about limited capital budgets or financial risks."

The programme offers everything needed to run an effective operation—instruments, services, consumables, and software—together in one convenient package for a single monthly fee. Customer feedback has been positive as the attractive budget options significantly decrease any financial barrier, and the variable terms make the commitment either as short or as long as the project requires.