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Waters to acquire Andrew Alliance

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Waters enables core product portfolio with next-generation automation technology



Waters Corporation has announced that it has entered into a definitive agreement to acquire Andrew Alliance, an innovator in specialty laboratory automation technology, including software and robotics. Waters, the world's leading specialty

measurement company, has pioneered chromatography, mass spectrometry and thermal analysis innovations serving the life, materials and food sciences for more than 60 years.

Andrew Alliance's cloud-native software platform and modern interface dramatically improves the use of automation technology, enabling more scientists to realize the advantages of repeatability and performance for both routine and complex laboratory workflows.

Chris O'Connell, Chairman and Chief Executive Officer of Waters Corporation said, "The acquisition of Andrew Alliance broadens our technology portfolio to include advanced robotics and software that will positively impact our customers' workflows across pharmaceuticals, life sciences and materials science markets. This move also demonstrates Waters' commitment to deploy capital to growth-oriented acquisitions that reinforce our specialty strategy and enhance our core business."

Piero Zucchelli, Chief Executive Officer of Andrew Alliance said, "We are thrilled to join the Waters family. We have found the right partner to bring our vision of connected laboratories to life. Waters' combination of instruments and chemistries will help us accelerate the delivery of our innovative software and hardware technologies to customers as mass spectrometry increasingly moves into the hands of more and more users."

Andrew Alliance has approximately 40 employees in Switzerland, France and the United States.