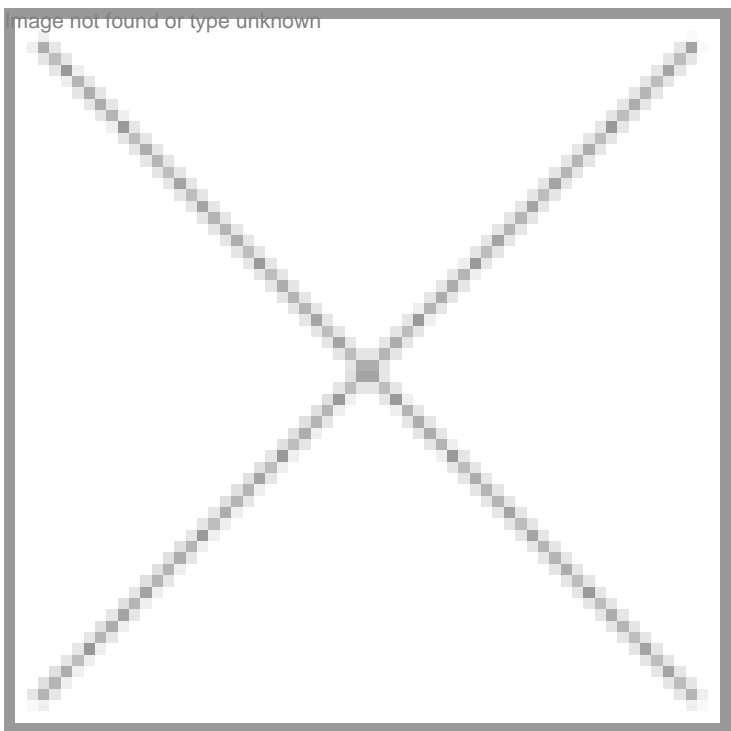


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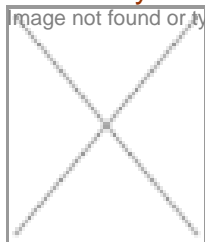


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**Automed Systems**

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**Head:** TK Bhanu Prakash  
(CEO)

**Life Sciences Revenue:**  
**Rs 10 crore**

**Business:** Automation of life sciences processes and instrumentation

**Start-up Year:** 1998

**Address:** #1374, 1st Floor, 32 E Cross, Jayanagar 4th T Block, Bangalore-560041, Karnataka

**Tel:** +91-80-41214435, 41210357

**Fax:** +91-80-41214435

**Website:**

www.automedsystems.com

**Emphasis on lab automation**

Automed Systems offers complete solutions for automation of life sciences processes and instrumentation for drug discovery, microbiology, biotechnology, liquid handling, temperature control, sterilization and validation applications. The company has registered life sciences revenue of Rs 10 crore in fiscal 2009-10 as against Rs 9.80 crore in fiscal 2008-09.

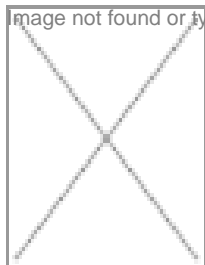
The company is focusing on offering knowledge-based solutions for the life sciences community and specializes in automation in microbiology, instrumentation for biotechnology and medical devices with services and application support functions that meet the needs of the pharmaceuticals, healthcare, food and agro, academics and drug discovery areas.

The company, currently, supplies products from Wheaton Science products, US; AES Laboratoire, France; Integra Biosciences AG, Switzerland; MRC, Israel; Orange Scientific, Salvis Labs and few more manufacturers. It has products to offer right from sampling to analysis and validation of your results. All the products of Automed Systems are GMP and CFR compliant.

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**Saksham Technologies**

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**Head:** Sameer Maheshwari  
(CEO)

**Life Sciences Revenue:**  
**Rs 10 crore**

**Business:** Distributor of biotech and pharma equipments

**Start-up Year:** 1992

**Address:** 102, Sita Nivas, Plot No. 94, Liberty Garden, Malad (W), Mumbai-400064, Maharashtra

**Tel:** +91-22-40730202

**Fax:** +91-22-28893636

**Website:** www.saksham.co.in

**Thrives on service support**

Saksham Technologies was founded by a team of technocrats dedicated to provide after-sales service support, support on service and application engineering, with in-house capabilities for critical jobs of refrigeration, clean room equipments, clean air systems, pressure vessels, vacuum engineering and electronics troubleshooting.

Saksham has a team of professionals with branches strategically located in Ahmedabad, Bangalore, Chennai, Chandigarh, Delhi, Hyderabad, Lucknow, Pune to cater to a large installation base. Some of the major products of the company such as centrifuges ultrasonic homogenisers incubators and crybaths deep freezers, biosafety cabinets, fermenters, roller culture apparatus and burners, and continuous flow centrifuges cell counters. Saksham's principals include Carr Centritech, Castel Mac Spa, Chemometec, ESCO Micro, Hermle-Labortechnik, Hielscher, Jeiotech, Kaltis, Scanvac, Schuett Labortechnik, Scigenics, Steris and Tuttnauer.

In fiscal 2009-10, Saksham signed an MOU with Steris, US, to promote their products in India.

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## Biohouse Solutions

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**Head:** Rupinder Singh (CEO)

**Life Sciences Revenue:**

**Rs 7 crore**

**Business:** Distributor of life sciences research products

**Start-up Year:** 1991

**Address:** Jaipuria Building,  
Kohla Pur Road, Kamla Nagar,  
New Delhi-110007

**Tel:** +91-11-23850876

**Fax:** +91-11-23854270

**Website:** www.biohouse.in

## Aims to achieve fast growth

Biohouse Solutions serves healthcare institutions, life science researchers, clinical laboratories, and pharma and biotech industries. It caters to a variety of customers not only with products and services but also with solutions. In the FY 2009-10, the company reported revenue of Rs 7 crore and aims to achieve Rs 10 crore revenue target in FY 2010-11. Besides having branch offices in main Indian cities, the company has presence in Bangladesh, Pakistan and Sri Lanka through channel partners.

The channel partners and their products that have been represented by Biohouse are Adam Equipments for weighing scales, moisture balances, balances and mass measuring equipments; Biohit for liquid handling products; Becton Dickinson Biosciences for antibodies, flow cytometers, tissue culture, and general plasticware; MP Biomedicals for life sciences, fine chemical and diagnostic products; Kerry Biosciences, Sheffield Pharma Ingredients, and AES CHEMIUNEX for microbiology tools; Roche Diagnostics for molecular biology and diagnostics products; Gen Chemical Corporation for manufacturing vaccine adjuvants; and Accelrys for bioinformatics and molecular modeling software.