

## Non-profit YRGCARE selects NetSuite to save more lives

15 October 2019 | News | By Sonali Wankhade

**NetSuite helps non-profit expand operations across India and focus time, resources and expertise to support those in need**



YRGCARE, an Indian non-profit that provides clinical care to individuals diagnosed with HIV and other infectious diseases, has selected Oracle NetSuite to support its mission to save more lives. Through NetSuite's Social Impact program, YRGCARE has been able to focus its resources on helping those in need and support a growing number of patients across India by taking advantage of unified platform to streamline business processes and reduce operating costs.

Founded in 1993 by the late Dr Suniti Solomon, a pioneer in India's fight against HIV, YRGCARE has supported more than 20,000 patients ranging from small children to pregnant women and other infected adults. To bring its clinical care, education and research to more people and support expanded services for patients with hepatitis C, tuberculosis, STDs and other infectious diseases, YRGCARE has expanded from three locations across India to 15. To support its growing operations, which currently help approximately 4,000 people a year, and ensure all resources are used as efficiently as possible to support its mission, YRGCARE selected NetSuite.

"We are focused on the needs of those who are not receiving care, support, education, and information about HIV other infectious diseases," said Ganesh Aylur Kailasam, chief program officer and research administrator, YRGCARE. "I joined YRGCARE when we launched 25 years ago and as we have grown to help more and more people, our operations have become more complex. With NetSuite we have been able to reduce that complexity so we can ensure we can spend time and resources on making a real difference in people's lives."

With NetSuite, YRGCARE has been able to automate previously manual processes and enhance visibility across its growing operations. NetSuite has enabled YRGCARE to reduce the time taken to close its financial processes from 45 days to 10 days and redeploy resources that were previously dedicated to procurement and IT management to focus on directly helping those in need. The enhanced visibility into business operations has enabled YRGCARE to track expenses on a per-project basis and comply with reporting requirements from donors, which includes several U.S. government agencies, while also meeting Indian government tax requirements.

"Nonprofits like YRGCARE do amazing and incredibly difficult work and that requires complete focus," said Graeme Burt, VP & Chief Commercial Officer, Oracle NetSuite JAPAC. "With NetSuite, the YRGCARE team has been able to drive efficiencies across their core business processes so they can focus their time, resources and expertise on reducing the spread of infectious diseases in India. We have huge admiration for the YRGCARE team and applaud their commitment to the

communities in which we live and work.”

As a nonprofit, YRGCARE is benefitting from donated software through the Oracle NetSuite Social Impact program. Through the Suite Pro Bono part of the program, the organization is receiving support, at no cost, from skilled NetSuite employees to help them use the platform more effectively.