

## MedTechConnect All Partner workshop focuses on improving healthcare in India

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The MedTechConnect All Partner Workshop brought together 40 leaders from industry, government, healthcare providers, foundations, NGOs, and start-ups to create a roadmap for the last mile delivery of medical technologies



Cyient and Xynteo's India2022 Coalition hosted its second MedTechConnect All Partner Workshop at Cyient's Manikonda Campus in Hyderabad. The theme was "Bridging the Gaps: Scaling Healthcare Technology for the Last Mile."

The workshop focused on the development of unique business models to deliver portable medical technology solutions. An additional focus was on collaborative efforts that are needed from various medtech ecosystem stakeholders to produce better outcomes across the healthcare continuum.

Participants identified new business models and solutions that will help increase the accessibility and affordability of portable devices for priority disease areas. They agreed to collaborate on deploying these solutions through various delivery channel partners and networks.

Mr. Jayesh Ranjan, Secretary of Information Technology, Industry & Commerce, Government of Telangana, offered his support to the MedTechConnect platform and said, "There is a genuine sense of interest in this state for technology-led solutions that can have large scale impact."

Krishna Bodanapu, Managing Director and CEO of Cyient said, "Cyient in partnership with Xynteo, established MedTechConnect to promote high-quality indigenous healthcare technologies and make them accessible to people from all demographic and geographic backgrounds. We are excited by the innovative solutions that were discussed at the All Partner Workshop and the opportunity to optimize healthcare delivery across India."

In his closing remarks Brian Wyatt, Senior Vice President and Head of the Medical Technologies & Healthcare business unit at Cyient, said, "We need inclusivity to make these solutions work. Collaboration between partners that moves beyond independent results to a shared risk and responsibility model is key to success."