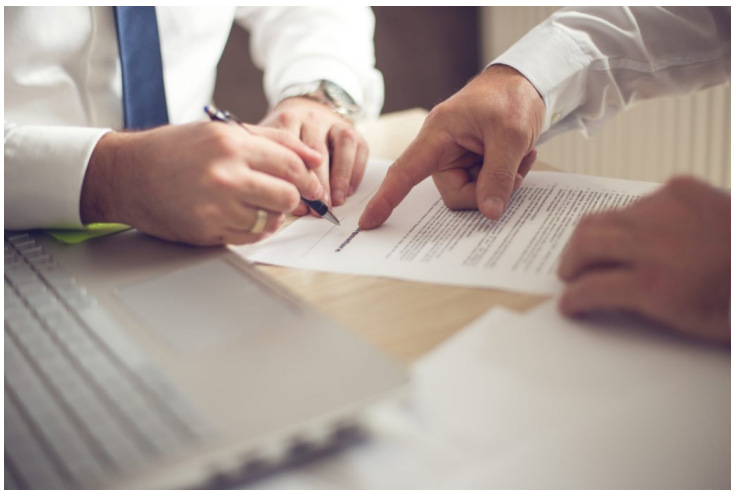
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Philips, UVM Health Network sign pact to improve patient care

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Long-term, strategic partnership builds on clinical excellence to improve care and optimize workflows for enhanced patient and staff experience



Royal Philips, a global leader in health technology, and the University of Vermont (UVM) Health Network, a leading provider of quality care have announced a long-term, strategic partnership of 10 years. The partnership, which extends an existing relationship between the two organizations, will help support staff in providing high-quality care and advance efforts to improve the health of the population in Vermont and Northern New York. Connecting the UVM Health Network with advanced digital Philips innovations like imaging systems, ultrasound, patient monitoring, and clinical informatics, the partnership will offer a comprehensive range of clinical and business solutions and consulting services. These technologies and services will help the UVM Health Network better integrate workflows for a more seamless patient experience.

The UVM Health Network provides high-quality care for patients on both sides of Lake Champlain, from the Green Mountains of Vermont to the Adirondacks of Northern New York. The six hospitals in Vermont and New York are working together as a network to ensure that patients get the right care, in the right place, at the right time – whether that care is best delivered in a physician's office in rural Elizabethtown, or in an operating room in Burlington. The partnership with Philips will support these efforts, including the UVM Medical Center's Robert E. and Holly D. Miller Building, where staff will rely on the latest in Philips technology to anticipate and respond to patient needs.

The Philips and the UVM Health Network relationship have evolved into a true partnership with a common mission of improving people's lives by transforming how care is delivered.

The partnership will help create a consistent patient experience across the UVM Health Network, as well as contribute to predictability in costs. Further, the UVM Health Network will work with Philips to streamline workflows, optimize medical technology deployment, and collaborate to achieve operational excellence. This will include access to Philips technologies and services such as PerformanceBridge, which can further drive operational efficiency across modalities.

The UVM Health Network is the latest forward-thinking healthcare network to sign a long-term, strategic partnership (LSP), further cementing Philips leadership in this unique business model. Since implementing LSPs in North America, Philips has signed multiple agreements with leading health systems looking to achieve the quadruple aim.