

**30-32**

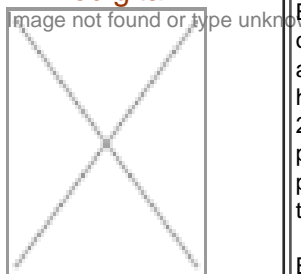
07 July 2010 | News

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**Biodigital****Head: Vijay Bakhru (CEO)****Life Sciences Revenue:****Rs 27 crore****Business:** Distributor of life sciences equipments**Start-up Year:** 2000**Address:** E-203, New Rajinder Nagar, New Delhi-110060**Tel:** +91-11-28742189, 28742351**Fax:** +91-11-28742189**Website:**

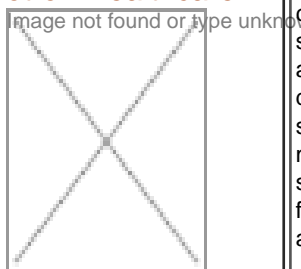
www.biodigitalindia.com

**Augments after-sales service**

Biodigital represents Syngene, Martin Christ, Dometic, Mennert, Biochrom, Kinematica AG, and Marvel Scientific, in India. The range of products offered by the company are in three market areas such as life sciences and biotechnology markets, pharmaceuticals and healthcare. The company has sales revenue of Rs 27 crore in fiscal 2009-10. It provides production scale freeze drying machines for the pharmaceutical industry. In the healthcare sector, the company provides cold chain and blood chain systems for storage and transportation of vaccines, blood and other thermo-labile substances.

Biodigital has been concentrating on the excellent after-sales service to its esteemed customers through a team of well-trained service engineers. Application support is provided to the customers by the company as and when required through specialists in the respective fields. Also, the training is imparted to the service personnel at the principals' factories from time to time. The company also maintains a good inventory of critical spares so that in the event of a breakdown and fault, the downtime of equipment is reduced to minimum.

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**Biotron Healthcare****Head: Venkatesh Voleti (Director)****Life Sciences Revenue:****Rs 56 crore****Business:** Drug discovery solutions, liquid handling and turn key solutions for molecular diagnostics**Start-up Year:** 1998**Address:** 301, Coral Classic, 20th road, Chembur, Mumbai-400071, Maharastra**Tel:** +91-22-61406400**Fax:** +91-22-25281012**Website:**

www.biotronhealthcare.com

**Extensive product portfolio**

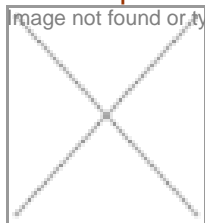
Biotron Healthcare clocked an annual sales revenue of Rs 18.50 crore in fiscal 2009-10. In FY 2008-10, the company clocked revenue sales of Rs 13.50 crore. It has built a portfolio of products in the areas of drug discovery, liquid handling, genomics and molecular diagnostics. Its product range includes microplate multi-detection systems, liquid handling systems, rapid kit and biosensors manufacturing systems, compound storage and management systems, gene expression kits, PCR and qPCR systems and kits, kits for GPCR, kinases, inflammation and CNS, and automated nucleic acid extraction systems.

The company has marketing alliances with BMG Lab Tech, Cepheid, PSS, CIS BIO, Sacace, Quanta, Panomics, Biodot, Ipsogen, and Matrical. Biotron's product line also includes compound and biological management and storage systems (upto -160 Deg and upto 50-lakh samples storage) from Matrical, US. As part of the agreement with Biodot, US, Biotron has installed unique liquid handling systems in virtually every rapid kit/biosensors manufacturing companies in India.

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## Techcomp India

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**Head: Manmeet Singh (MD)**

**Life Sciences Revenue:**

**Rs 15 crore**

**Business:** Distributor of life sciences equipments

**Start-up Year:** 2009

**Address:** 1005, (10th Floor), Pearl Best Height-1, Netaji Subhash Place, Pitampura, New Delhi-110034

**Tel:** +91-11-45686662/60/63

**Fax:** +91-11-45686663

**Website:** www.techcomp.com.sg

## Great first year of operation

Techcomp India, a subsidiary of Techcomp (holding) Limited has a business focus on offering technologies in the field of life sciences, analytical instruments and biosafety products.

Started in 2009, in India, the company caters to a number of industrial segments with a total turnover of Rs 20 crores in fiscal 2009-10.

The life sciences group of Techcomp India in first two quarters of the year 2010 has given an impressive figures of Rs 15 crore and the company is targeting 30 percent growth during the year 2010.

Despite starting its operation one year ago, the company was successful and it emerges as a leader for Hitachi brands of centrifuge by record order of Rs 9.3 crore (\$2 mn) for 90 blood bank centrifuges across India for NACO project.

The company has also emerged as market leader for its pre-fabricated bio-safety lab business with a total of 11 installations in India with three more upcoming projects in the coming months.

Techcomp India has been a key supplier of Hitachi-Japan; Techno-UK; Jenway-UK; Stuart-UK; Friolabo-France and Bio-safety Labs from Techcomp.