

Regretfully to compete with low priced Chinese imports that are flooding the market, there is No Preferential Pricing for Indian Devices - World Bank provides for this. GoI is strangely shy - though GFR (General Financial Rules) of Ministry of Finance

permits.

The guidelines issued by DoP in its present form does not provide Preferential Pricing for Indian Devices, no incentives on maintaining and improving Quality, indigenous development and no redressal / no penal action based disallowance to use exclusionary 3rd Country Regulatory Approvals like USFDA approval in Tenders.

It doesn't provide preference for ICMED certification by Quality Council of India to promote quality and no stated preference for India Design Mark to promote indigenous product development.

The following suggestions made by us to give encouragement & boost Manufacturers producing in India over imports have not been considered e.g.,

- Preferential Pricing for Domestic Manufacturers based on World Bank norms.
- Preference for ICMED / ISO Certified Manufacturers to boost quality.
- Preference for Design India Certified Manufacturers to boost indigenous development.
- Timely payment against Govt. Supplies.
- Penal provision against Hospitals that keep exclusionary compliance Clause of USFDA Certification as 3rd Country Regulatory approval.

What's meant by Preferential Pricing? How does World Bank support Indigenous manufacturers in a developing country?

World Bank has a clause to support domestic manufacturers by adding 15% to import CIF price of imported goods for the sake of bid comparison and thereafter the lowest price is winner. So if Indian manufacturer wins he will supply at his bid price, not at a higher price

By denying preferential pricing to genuine Indian manufacturers, the policy guidelines can be said to be bordering on encouraging 'Pseudo manufacturing', he felt. It is sad that genuine concerns and suggestions of Domestic Medical Device Manufacturers are being repeatedly sidelined.